



Blueprint Medicines

Driving growth and innovation with operational excellence

First quarter 2025 financial and operating results

May 1, 2025

First quarter 2025 financial and operating results



INTRODUCTION

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Chief Executive Officer



AYVAKIT PERFORMANCE

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Chief Commercial Officer



CLINICAL PROGRESS

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Chief Medical Officer



FINANCIAL RESULTS

Mike Landsittel

Chief Financial Officer

Forward-looking statements

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Blueprint Medicines Q1 2025 highlights



Growing Revenue

Achieved **\$149.4 M in AYVAKIT revenue**, representing 61% YoY growth

Raising AYVAKIT revenue guidance to **\$700 - \$720M** for 2025

On track for **\$2B in AYVAKIT revenue by 2030**, **\$4B peak SM franchise** revenue



Advancing Our Pipeline

Addressing numerous mast cell-driven diseases that leverage **expertise and infrastructure**

Initiated **BLU-808 proof-of-concept studies** in ARC and CU

Advancing enrollment in registration-enabling **HARBOR study of elenestinib** in ISM



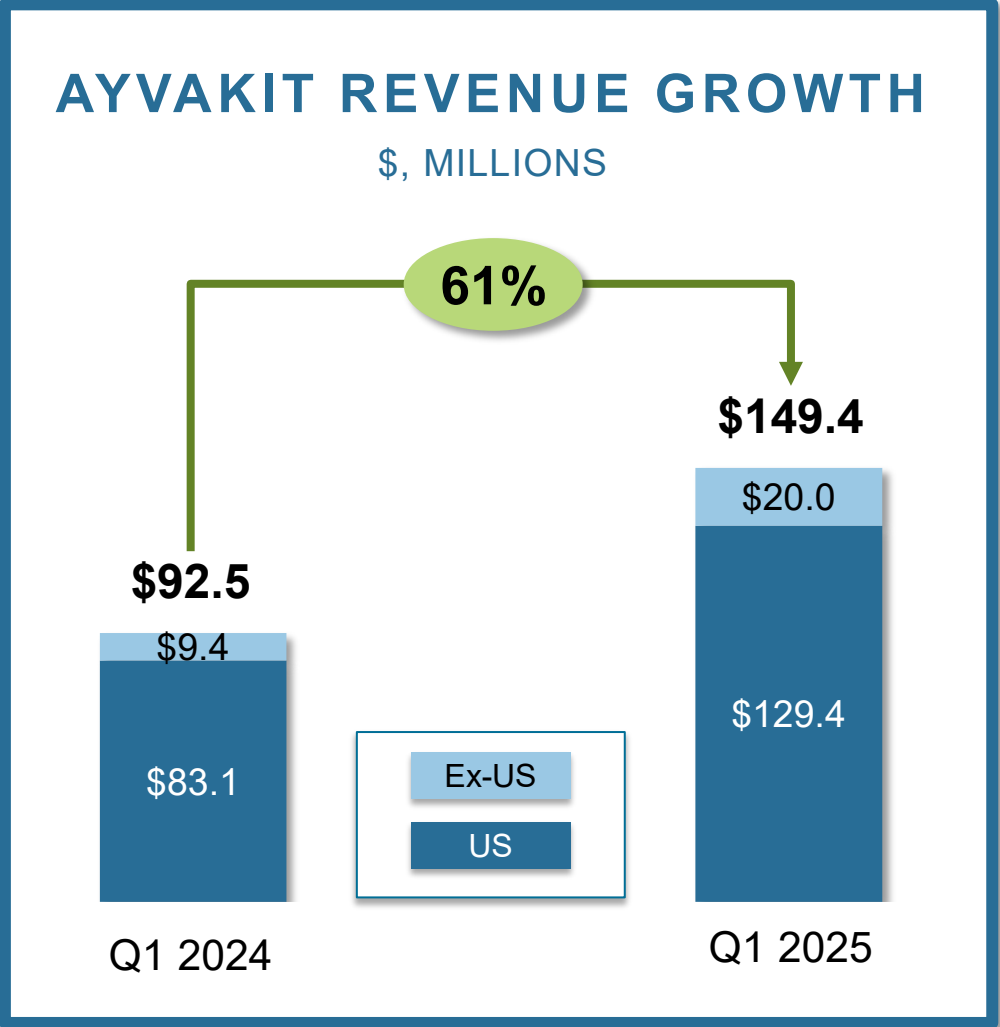
Maintaining Financial Strength

Durable and **growing commercial revenue**

Disciplined capital allocation and strong **~\$900M cash position**

Well-positioned to navigate broader macroeconomic environment

AYVAKIT commercial performance highlights



- Continued **growth in patients on therapy** globally
- Trend toward **multi-year duration of therapy** in SM
- Retained **free goods favorability**
- ~75% of SM patients started at 25 mg

Raising FY 2025 AYVAKIT revenue guidance to \$700 - \$720M
On path to \$2B in global revenue by 2030

SM market is primed for long-term growth in AYVAKIT treatment



AYVAKIT is the **only approved disease-modifying therapy** to treat the broad spectrum of SM



A **consistent safety and efficacy profile** out to three-plus years



A **growing rare disease market**, with ~60K SM patients in U.S.¹ and ~25K diagnosed²

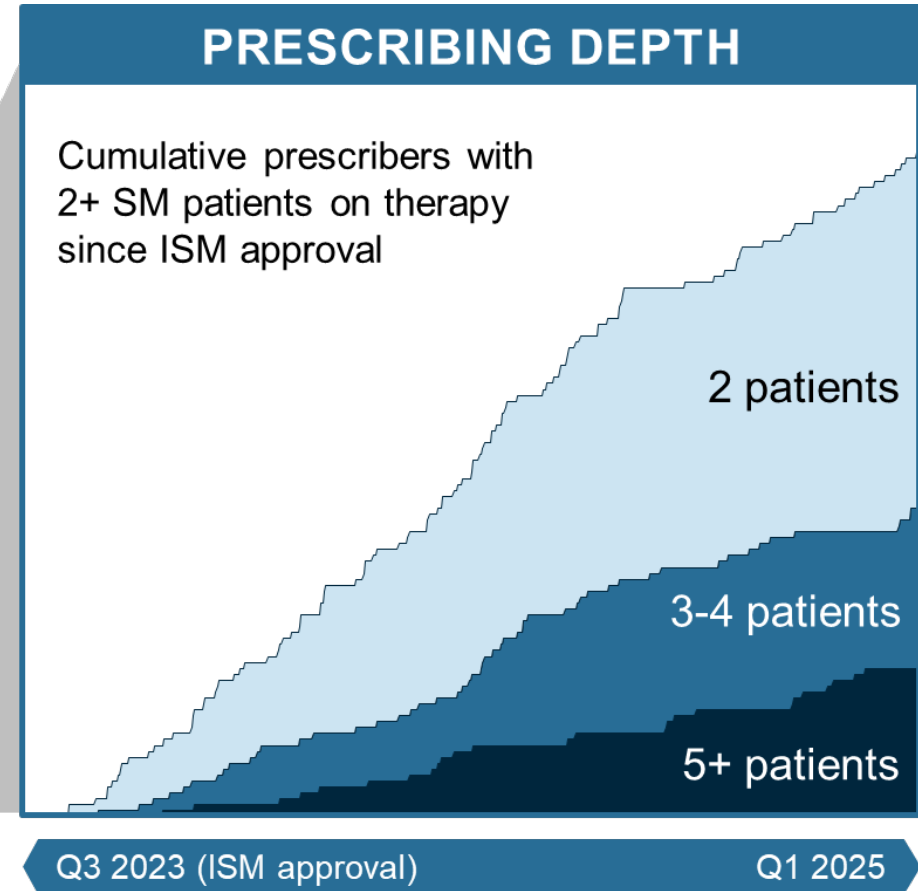
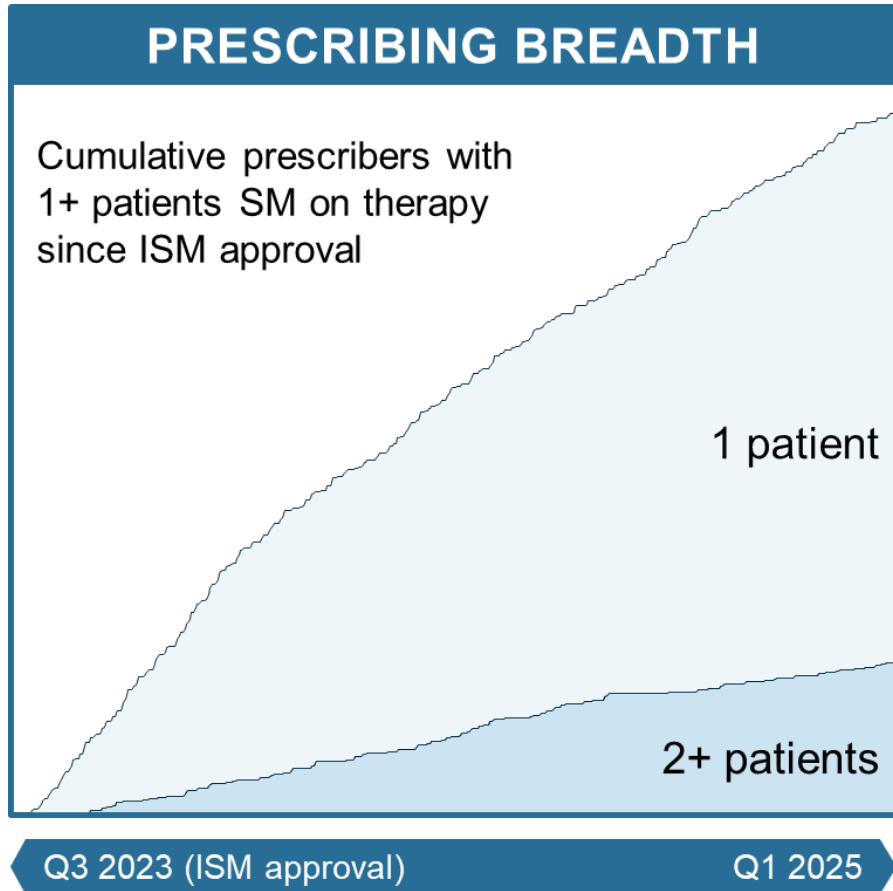


Significant opportunity for further market penetration, majority of patients today on symptomatic therapy, only



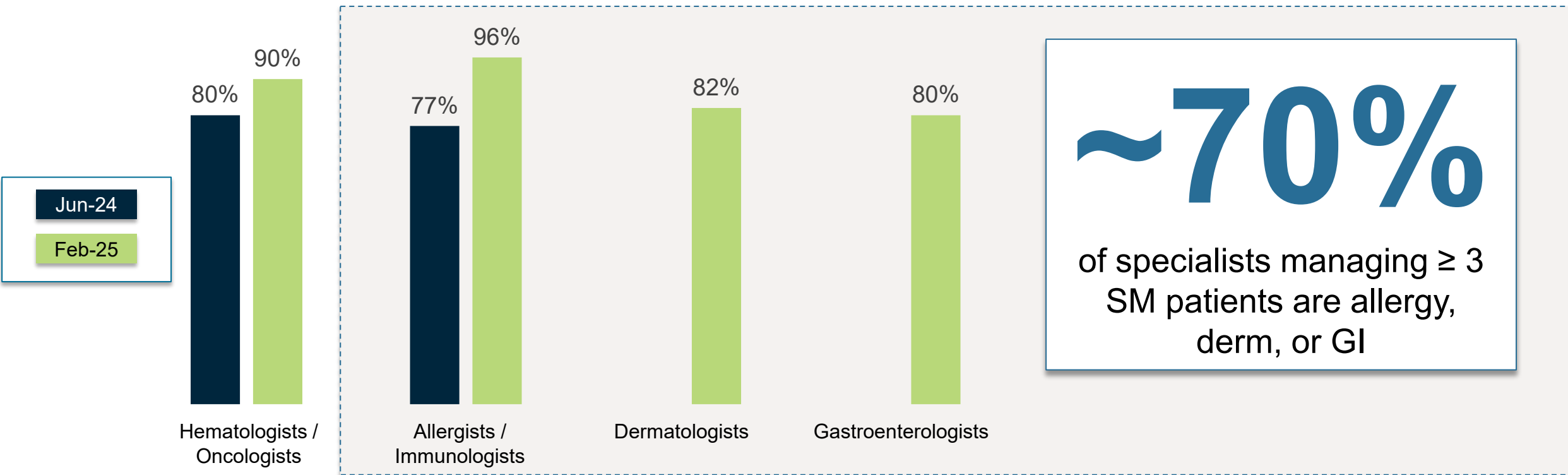
Educated prescribers, engaged patients, expanded field force

Driving breadth and depth with significant headroom for continued growth



Positive HCP perceptions of AYVAKIT that increase with time on market

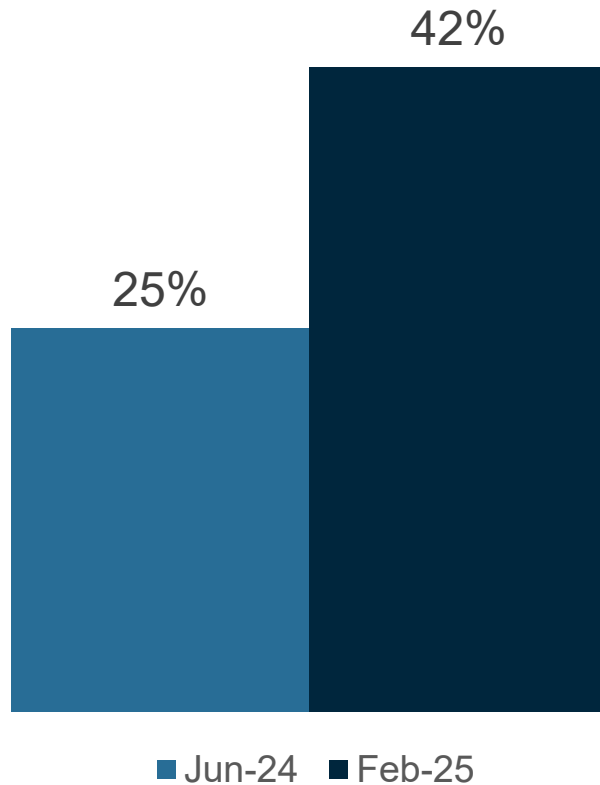
Proportion of Specialists Who View AYVAKIT's Profile As Favorable



Investing in field team expansion to drive reach and frequency

Engaged patient base with growing interest and high satisfaction with AYVAKIT

HCP-Reported Proportion of ISM Patients Asking for AYVAKIT



>95%

percent of AYVAKIT patients who strongly agree that they are satisfied with AYVAKIT as a treatment for their SM

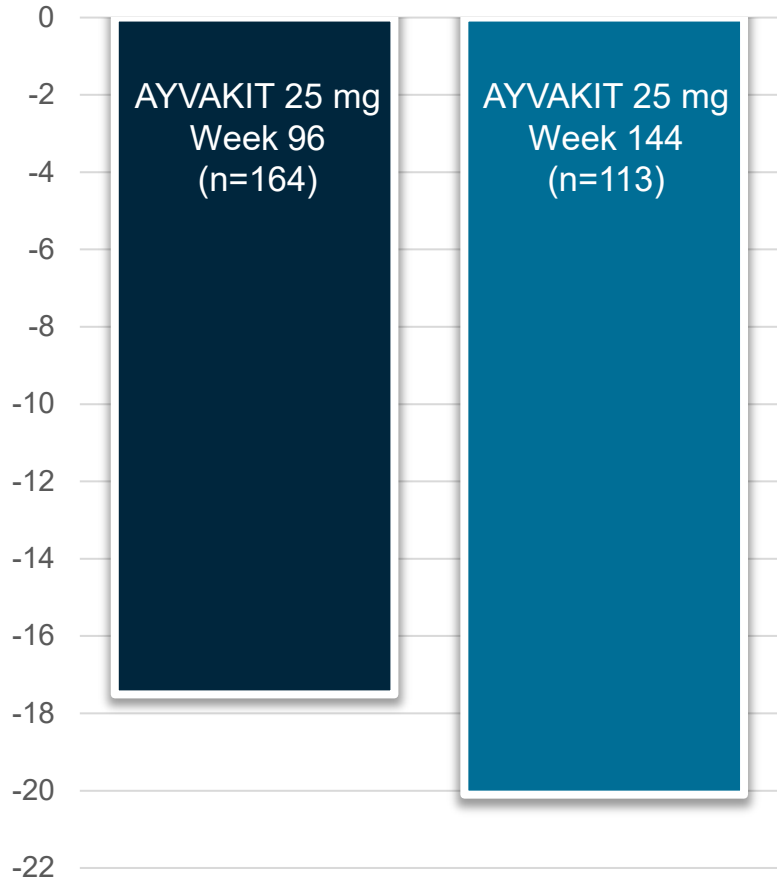
Consistent long-term AYVAKIT safety supporting chronic treatment

	Randomized controlled part 2 ^a		Open-label extension part 3 ^b	
	Avapritinib 25 mg + BSC (n=141)	Placebo + BSC (n=71)	Avapritinib 25 mg 3 year follow up (N=226)	Avapritinib 50 mg (N=57)
Median length of follow-up (months)^c	5.5	5.5	35.3	10.6
Any AEs, n (%)	128 (91)	66 (93)	224 (99)	34 (60)
Any treatment-related AEs	77 (55)	32 (45)	168 (74)	14 (25)
Grade ≥3 AEs	30 (21)	15 (21)	103 (46)	8 (14)
Grade ≥3 treatment-related AEs	3 (2)	2 (3)	14 (6)	0 (0)
Serious adverse events (SAEs)^d	7 (5)	8 (11)	45 (20)	5 (9)
Treatment-related SAEs ^e	0 (0)	0 (0)	3 (1)	0 (0)
TRAEs leading to discontinuation	2 (1)	1 (1)	7 (3)	0 (0)
Most common TRAEs (≥5% of patients)				
Peripheral edema	9 (6)	1 (1)	29 (13)	4 (7)
Periorbital edema	9 (6)	2 (3)	22 (10)	1 (2)
Headache	11 (8)	7 (10)	21 (9)	0 (0)
Nausea	9 (6)	6 (8)	18 (8)	1 (2)
Fatigue	6 (4)	2 (3)	16 (7)	1 (2)
Diarrhea	4 (3)	2 (3)	14 (6)	0 (0)
Alopecia	5 (4)	3 (4)	13 (6)	1 (2)
Dizziness	4 (3)	5 (7)	11 (5)	0 (0)

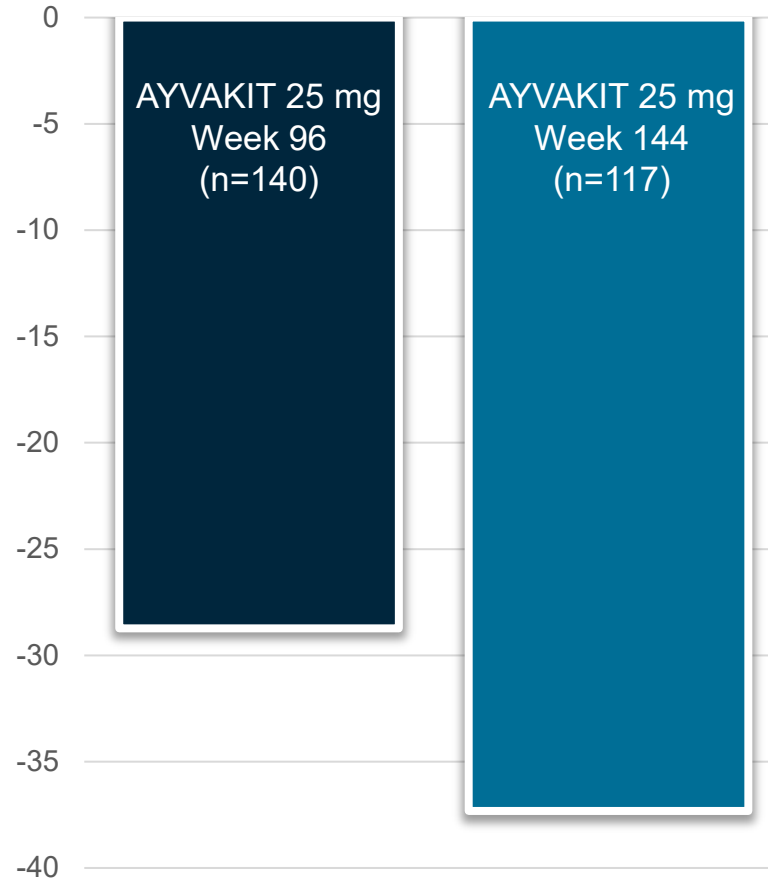
- **No new safety signals** with long-term treatment at 25 mg nor dose-escalation to 50 mg
- **No monitoring** required for ISM
- **No evidence of liver toxicity** with long-term treatment at 25 mg nor dose-escalation to 50 mg^f
- No intracranial hemorrhage reported in any ISM patient in the PIONEER study or in post-marketing surveillance

AYVAKIT delivers durable efficacy through three years

Total Symptom Score (TSS) (Mean change from baseline)



Quality of Life (MC-QoL) (Mean % change from baseline)

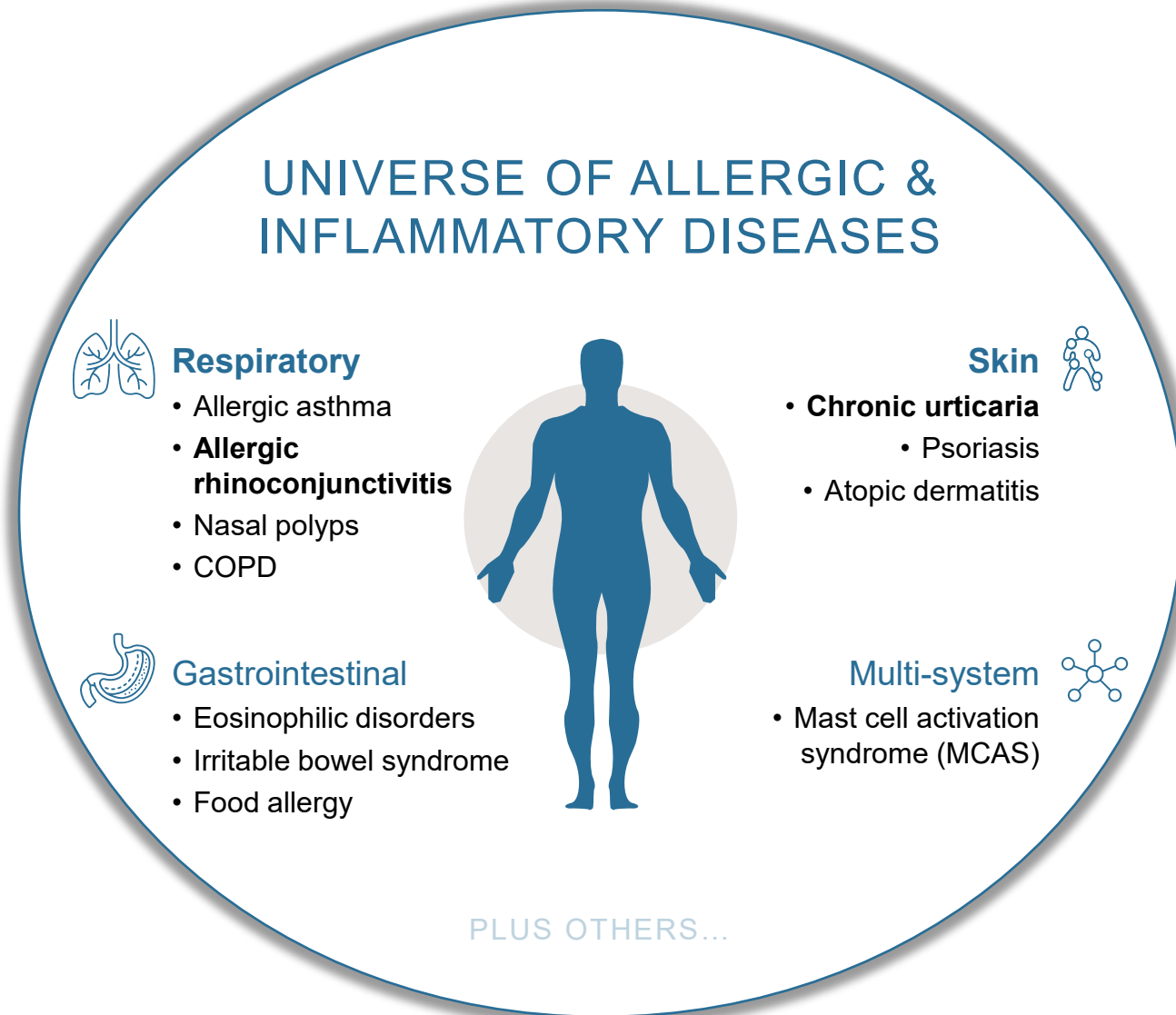


- **Durable improvements in TSS** and all individual domains and symptoms, **including improvement in neurocognitive symptoms** through 3 years

50 mg dose escalations

- Patients who dose escalated had higher mast cell burden
- 93% had stable-to-improved TSS and 77% had improved TSS at median of 10.6 months with similar improvements in MC-QoL also observed

First two BLU-808 proof of concept studies initiated



BLU-808 PROOF-OF-CONCEPT STRATEGY

Move rapidly into areas where targeting KIT has been de-risked

- ✓ **Chronic spontaneous urticaria and chronic inducible urticaria**

Explore other biology across organ systems to unlock broader potential

- ✓ **Allergic rhinoconjunctivitis**
- Allergic asthma
- Mast cell activation syndrome (ISM adjacent)

A strong balance sheet driven by AYVAKIT revenue growth

Statement of Operations (unaudited)	Three Months Ended 3/31/2025	Three Months Ended 3/31/2024
Total revenue	\$149.4M	\$96.1M
Net product sales	\$149.4M	\$92.5M
Collaboration, license and other revenue	-	\$3.6M
Cost of sales	\$2.8M	\$3.2M
Research & development expense ¹	\$91.9M	\$88.2M
Selling, general & admin expense ²	\$95.8M	\$83.6M
Other income, net ³	\$42.4M	\$168.1M
Net income	\$0.5M	\$89.1M
Balance Sheet (unaudited)	3/31/2025	12/31/2024
Cash, cash equivalents, and investments	\$899.8M	\$863.9M

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